# THE INSTITUTE OF BANKERS OF ZIMBABWE

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INTERMEDIATE LEVEL	
SUBJECT	MANAGEMENT II
DATE	24 OCTOBER 2017
TIME	3 HOURS
MARKS	100
EXAM TYPE	CLOSED BOOK



### **INSTRUCTIONS TO CANDIDATES**

- 1. Read the instructions CAREFULLY before answering the paper
- 2. This examination has five (5) questions
- 3. Answer any four (4) questions
- 4. Each question carries 25 marks
- 5. Start each question on a fresh page
- 6. Please number your answers
- 7. Please be neat illegible handwriting cannot be marked
- 8. Use black or blue ink
- 9. Ensure that all information on the cover of your answer book is completed in full.
- 10. Cheating is not allowed. If anyone is caught cheating, disciplinary measures will be taken by the Institute of Bankers.

## **GOOD LUCK!**

#### Management 11 - October 2017 Examination

#### Question 1

a) Briefly discuss the role of a change agent in the change process.

(5)

 b) Using practical examples, explain any 4 reasons why people resist change in organisations. (20)

[25 Marks]

#### **Question 2**

With the aid of examples, briefly explain any 5 factors that influence the development of organisational culture. [25 Marks]

#### Question 3

Discuss any 5 sources of conflict that can affect your organisation and discuss any 2 techniques that could be used to resolve conflict.

[25 Marks]

#### **Question 4**

- a) Differentiate between recruitment and decruitment (10)
- b) With the aid of examples, briefly explain the human resource planning process that any organisation could adopt. (15)

[25 Marks]

#### **Question 5**

Demonstrate the applicability any 5 of Henri Fayol's fourteen principles of management to your organisation.

[25 Marks]